

DAVID B. COLLINS, JR., J.D., M.B.A.

5725-F2 Oleander Drive, Wilmington, NC 28403
(910) 793-9000, Fax (910) 793-9400

LEGAL EXPERIENCE	ATTORNEY / FOUNDER Collins Law Firm CPractice in Personal Injury, Criminal Defense, and Civil Litigation	June 1997 to Present Wilmington, N.C.
	ATTORNEY The Law Firm of Ralph H. Dougherty, P.A. CIntellectual Property and General Civil Practice	May 1994 to Sept. 1994 Charlotte, N.C.
	LAW CLERK to The Honorable E.C. Burnett, III Judge of the Seventh Judicial Circuit of South Carolina	August 1993 to May 1994 Spartanburg, S.C.
	LAW CLERK S.C. Bar Foundation IOLTA Grant Neighborhood Legal Assistance Program, Inc. CRepresented clients in administrative hearings and assisted attorneys in court CConducted client interviews and drafted pleadings and other documents	Summer 1992 Conway, S.C.
	SUMMER ASSOCIATE McNair Law Firm, P.A. CWorked on regulatory, environmental, and health law matters CDrafted portions of comments to proposed regulations	Summer 1991 Columbia, S.C.
BUSINESS EXPERIENCE	SALES REPRESENTATIVE West Group (formerly West Publishing Corporation) CRanked number one for sales in NC region in 1997 through June CRanked in top 13% in CD-ROM library sales in 1996 spring campaign CRanked in top 50% or above in every campaign since employment	Sept. 1994 to July 1997 Wilmington, N.C.
	ACCOUNT MANAGER/DISTRIBUTOR REPRESENTATIVE Durr-Fillauer Medical, Inc. CSold \$824,000 worth of medical products in 1988 CIncreased monthly sales from \$55K in Mar. 1988 to \$96K in Aug. 1988 CIncreased gross profit from 12.5% in 1987 to 15.4% in 1988	Jan. 1988 - July 1989 Greenville, N.C.
	MANUFACTURER'S REPRESENTATIVE Amorose & Associates, Inc. CTripled sales of medical products in first year	Dec. 1986 - Jan. 1988 Charlotte, N.C.
LICENSES	Admitted to practice law in North Carolina and South Carolina and federal courts	
EDUCATION	UNIVERSITY OF SOUTH CAROLINA, Columbia, SC Juris Doctor CLegal Writing and Research Instructor CStudent Editorial Board of the <i>ABA Real Property, Probate and Trust Journal</i> CDean's List CPro Bono Program Outstanding Volunteer Award	May 1993 GPA: 3.20 (top 25%)
	UNIVERSITY OF SOUTH CAROLINA, Columbia, SC Master of Business Administration CAwarded a Graduate Assistantship at the USC Graduate Business School CConducted a comprehensive Field Study for Greenville National Bank	May 1993 GPA: 3.62 (top 38%)
	THE UNIVERSITY OF NORTH CAROLINA at CHARLOTTE Bachelor of Science in Biology CGraduated <i>cum laude</i> CHonors research and honors undergraduate lab assistant CChancellor's list and Phi Eta Sigma Honor Society	May 1986 GPA: 3.52 (top 11%)
INTERESTS	Golf, tennis, sailing, skiing, fishing, running, reading, computers, music, and traveling	